DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
			of digital loop carrier, or loop	
			length (including bridged tap).	
			F. Where Cavalier has	
			followed the manual or	
			mechanized prequalification	
			procedure described above	
			resulting in the determination that	
			a Loop is not compatible with	
			ADSL, HDSL, SDSL, IDSL or	
			BRI ISDN service in its existing	
			condition (e.g., the results of the	
			manual or mechanized	
			prequalification query indicate	
			that a Loop does not qualify due	
			to factors such as the presence of	
		•	load coils, presence of digital	
			loop carrier, loop length	
			(including bridged tap) or for any	
			other reason that may be revealed	
			through loop qualification),	
			Cavalier, together with its order	
			or prior to submitting an order for	
			service, may request an	
			Engineering Query to determine	
			whether conditioning may make	
			the Loop compatible with the	
			applicable service; or if Cavalier	
	•		is already aware of the	
			conditioning required (e.g., where	
			Cavalier has previously requested	
			a manual loop qualification or an	
			Engineering Query), Cavalier	
			may submit a service order for a	
			Digital Designed Loop. Verizon	
			will undertake to condition or	
			extend the Loop in accordance	
			with this Section 11.2.12 upon	

	DISPUTED ISSUES
	CAVALIER PROPOSED CONTRACT LANGUAGE
	CAVALIER RATIONALE
accurate and pre-qualified service order for a Digital Designed Loop.  G. Once a Loop has been pre-qualified, Cavalier will submit a Service Order pursuant to Section 11.2.12.2(A) above if it wishes to obtain the Loop. If the Loop is determined to be compatible with ADSL, HDSL, SDSL, IDSL or BRI ISDN service in its existing condition and if the Loop serving the serving address is usable and available to be assigned as a ADSL, HDSL, SDSL, IDSL or BRI ISDN Loop, Verizon will initiate standard Loop provisioning intervals will apply. If the Loop is determined to be compatible with ADSL, HDSL, SDSL, IDSL or BRI ISDN service in its existing condition, but the Loop serving the service address is unusable or unavailable to be assigned for such purpose, Verizon will search the Customer's serving terminal for a suitable spare facility. If a Loop compatible with ADSL, HDSL, SDSL, IDSL or BRI ISDN service is found within the service is found within the service is found within the serving terminal, Verizon will perform a Line and Station	VERIZON PROPOSED CONTRACT LANGUAGE
	VERIZON RATIONALE

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
			Transfer (or "pair swap")	
			whereby the Verizon technician	
			will transfer the Customer's	
			existing service from one existing	
i			Loop facility onto an alternate	
			existing xDSL compatible Loop	
			facility serving the same location.	
			Verizon performs Line and	
1			Station Transfers in accordance	
			with the procedures developed in	
			the DSL Collaborative in the	
1			State of New York, NY PSC Case	
1			00-C-0127. Standard intervals do	
			not apply when Verizon performs	
İ			a Line and Station Transfer, and	
			additional charges shall apply as	
1			set forth in Exhibit A. Upon	
			Cavalier's written request,	
			Verizon shall negotiate in good	
		İ	faith with Cavalier to amend this	
į į		į	Agreement to provide mutually	
			agreed upon rates, terms and	
		1	conditions governing Cavalier's	
			access to unbundled Loops that	
			Verizon is required, pursuant to	
			Applicable Law, to provide and	
-			that may serve as alternatives to	
		1	xDSL compatible Loops.	
-			H. Notwithstanding the	
			foregoing, if and, to the extent	
		1	that, Verizon is prohibited by	
			Applicable Law from requiring	
1			Cavalier to utilize Verizon's Loop	
		1	pre-qualification system, Verizon	
			shall not reject Cavalier's order	
and the state of t			because Verizon's Loop pre-	
			qualification procedure was not	

CONTRACT LANGUAGE  Derformed. In such case, when Cavalier opts not to use Verizon's tools to perform. Verizon shall not be responsible for service performance of the Loop until such Loop is qualification, Verizon coop qualification procedures. In such case, when Cavalier elects not to use Verizon's loop prequalification procedure, it shall not be assessed any charge for such procedure, yet in the procedure of t	DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
Cavalier opts not to use Verizon's tools to perform Loop prequalification, Verizon shall not be responsible for service performance of the Loop until such Loop is qualified according to then-current Verizon Loop qualification procedures. In such case, when Cavalier elects not to use Verizon's loop prequalification procedure, it shall not be assessed any charge for such procedures provided, however, Verizon shall not be required to process Cavalier's order if Cavalier elects not to use Verizon loop pre-qualification tools unless and until Cavalier has agreed in writing to pay Verizon's charges or costs incurred as a result of Cavalier's decision not to use Verizon loop pre-qualification tools or the commission has issued an order identifying (and authorizing) the specific charge(s) that Cavalier must pay Verizon.  11.2.12.3 - The Parties will make reasonable efforts to coordinate their respective roles in order to minimize Digital Design Loop		CONTRACT LANGUAGE		CONTRACT LANGUAGE	
tools to perform Loop prequalification, Verizon shall not be responsible for service performance of the Loop until such Loop is qualified according to then-current Verizon Loop qualification procedures. In such case, when Cavalier elects not to use Verizon's loop prequalification procedure, it shall not be assessed any charge for such procedures provided, however, Verizon shall not be required to process Cavalier's order if Cavalier elects not to use Verizon opp prequalification tools unless and until Cavalier has agreed in writing to pay Verizon's charges or costs incurred as a result of Cavalier's decision not to use Verizon loop pre-qualification tools on the Commission has issued an order identifying (and authorizing) the specific charge(s) that Cavalier must pay Verizon.  11.2.12.3 - The Parties will make reasonable efforts to coordinate their respective roles in order to minimize Digital Design Loop					
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reasonable efforts to coordinate their respective roles in order to minimize Digital Design Loop					
reasonable efforts to coordinate their respective roles in order to minimize Digital Design Loop				11.2.12.3 - The Parties will make	
their respective roles in order to minimize Digital Design Loop				,	,
minimize Digital Design Loop				1	•
general, unless and until a shorter					
period is required under					
Applicable Law, where					
conditioning or loop extensions					
are requested by Cavalier, an					

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
			interval of eighteen (18) business	
			days will be required by Verizon	
			to complete the loop analysis and	
			the necessary construction work	
			involved in conditioning and/or	
			extending the loop as follows:	
			A. Three (3) business days	
			will be required following receipt	
			of Cavalier's valid, accurate and	
			pre-qualified service order for a	
			Digital Designed Loop to analyze	
			the loop and related plant records	
			and to create an Engineering	
		•	Work Order.	
			work Order.	
			B. Upon completion of an	
			Engineering Query, Verizon will	
			initiate the construction order to	
ł			perform the	
			changes/modifications to the	
			Loop requested by Cavalier.	
			Conditioning activities are, in	
			most cases, able to be	
			accomplished within fifteen (15)	
			business days. Unforeseen	
			conditions may add to this	
			interval, unless such additional	
	·		time is not permitted pursuant to	
			Applicable Law.	
			C. After the engineering	
			and conditioning tasks have been	
			completed, the standard Loop	
			provisioning and installation	
			process will be initiated, subject	
			to Verizon's standard	

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	, <b></b>
	in the quantities specified. Verizon	connectivity, improve field	locations and in the quantities	
Ì	will respond within fifteen (15)	surveys add detail to responses	specified. Verizon will respond	The "dark fiber queue" that
	Business Days from receipt of the	about the availability of dark	within fifteen (15) Business Days	Cavalier proposes is nothing like
	Cavalier's Dark Fiber Inquiry Form,	fiber, and add an obligation to	from receipt of the Cavalier's	Verizon's queue for physical
	indicating whether Dark Fiber	seek to resolve any	Dark Fiber Inquiry Form,	collocation space, and it is not
	Loop(s) or Dark Fiber IOF may be	disagreements about the	indicating whether Dark Fiber	required by the Act. (Albert Panel
	available (if so available, an	availability of fiber.	Loop(s) or Dark Fiber IOF may	Direct, page 12, lines 17-19; page
	"Acknowledgement") based on the		be available (if so available, an	19, lines 3-15).
	records search except that for ten		"Acknowledgement") based on	,
	(10) or more requests per LATA or		the records search except that for	The "dark fiber queue" that
	large, complex projects, Verizon		ten (10) or more requests per	Cavalier proposes will not, as
	reserves the right to negotiate a		LATA or large, complex projects,	Cavalier contends, reduce
	different interval. The Dark Fiber		Verizon reserves the right to	Verizon's burden for provisioning
	Inquiry is a record search and does		negotiate a different interval. The	dark fiber. Particularly because
	not guarantee the availability of		Dark Fiber Inquiry is a record	Verizon does not have a
	Dark Fiber Loop(s) or Dark Fiber		search and does not guarantee the	mechanized system for conducting
	IOF. Where a direct Dark Fiber		availability of Dark Fiber Loop(s)	dark fiber inquiries, Cavalier's
	IOF route is not available, Verizon		or Dark Fiber IOF. Where a	proposal plainly will cause more
	will provide, where available, Dark		direct Dark Fiber IOF route is not	paperwork, not less.
	Fiber IOF via a reasonable indirect		available, Verizon will provide,	
	route that passes through		where available, Dark Fiber IOF	The maps that Verizon currently
	intermediate Verizon Central		via a reasonable indirect route	provides to Cavalier upon its
	Offices at the rates set forth in		that passes through intermediate	written request meet Cavalier's
	Exhibit A. Any limitations on the		Verizon Central Offices at the	need for information about the
	number of intermediate Verizon		rates set forth in Exhibit A. Any	availability of dark fiber. (Albert
	Central Offices will be discussed		limitations on the number of	Panel Direct, page 19, lines 19-
	with Cavalier. If access to Dark		intermediate Verizon Central	24).
	Fiber IOF is not available, Verizon		Offices will be discussed with	
	will notify Cavalier, within fifteen		Cavalier. If access to Dark Fiber	Cavalier has not justified the added
1	(15) Business Days, that no spare		IOF is not available, Verizon will	complexity and bureaucracy of
	Dark Fiber IOF is available over the		notify Cavalier, within fifteen	either a joint field survey or a
	direct route nor any reasonable		(15) Business Days, that no spare	separate dark fiber Alternative
	alternate indirect route, except that		Dark Fiber IOF is available over	Dispute Resolution process.
1	for voluminous requests or large,		the direct route nor any	(Albert Panel Direct, page 21, line
1	complex projects, Verizon reserves		reasonable alternate indirect	9; page 22, line 14).
	the right to negotiate a different		route, except that for voluminous	
	interval. Where no available route		requests or large, complex	1
	was found during the record review,		projects, Verizon reserves the	

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	Verizon will identify the first		right to negotiate a different	
	blocked segment on each alternate		interval. Where no available	
	indirect route and which segment(s)		route was found during the record	
	in the alternate indirect route are		review, Verizon will identify the	
	available prior to encountering a		first blocked segment on each	
	blockage on that route, at the rates		alternate indirect route and which	
	set forth in Exhibit A. In		segment(s) in the alternate	
	responding to Dark Fiber Inquiries		indirect route are available prior	
	from Cavalier, Verizon will identify		to encountering a blockage on	
	whether fiber is: (i) installed and		that route, at the rates set forth in	
	available, (ii) installed but not		Exhibit A.	
	available, or (iii) not installed.			
	Where fiber is not available,		11.2.15.4.1 - Cavalier shall	
	Verizon shall describe in reasonable		indicate on the Dark Fiber Inquiry	
	detail the reason why fiber is not		Form whether the available Dark	
	available, including, but not limited		Fiber should be reserved, at the	
	to, specifying whether fiber is		rates set forth in Exhibit A,	
	present but needs to be spliced,		pending receipt of an order for the	
	whether no fiber at all is present		Dark Fiber.	
	between the two points specified by			
	Cavalier, whether further work		11.2.15.5 - Upon request, and	
	other than splicing needs to be		subject to time and material	
	performed, and the nature of any		charges to be quoted by Verizon,	
	such further work other than		Verizon shall provide to Cavalier	
	splicing. If Verizon responds that		the following information:	
	fiber is installed, whether or not it is			
	available, then Verizon shall also		i) A fiber layout map that	
	provide information specifying the		shows the streets within a wire	
	locations of all pedestals, vaults,		center where there are existing	
	other intermediate points of		Verizon fiber cable sheaths.	
	connection, and also specifying		Verizon shall provide such maps	
	which portions have available fiber		to Cavalier subject to the	
	and which portions do not. Use of		confidentiality provisions of this	
	information provided by Verizon		Agreement and the agreement of	
	pursuant to this provision shall be		Cavalier, in writing, to use them	
	limited to Cavalier's engineering		for preliminary design purposes	
	and operations personnel.		only. Cavalier acknowledges that	
	Cavalier's marketing personnel		fiber layout maps do not show	

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	shall not be permitted access to, or		whether or not spare fiber	
	use of, this information. This		facilities are available. Verizon	
	provision is intended to reduce		shall provide fiber layout maps to	
	uncertainty about whether or not		Cavalier subject to a negotiated	
	dark fiber is "terminated" or not.		interval.	
	11.2.15.4.1 - Cavalier shall indicate		(ii) A field survey that	
	on the Dark Fiber Inquiry Form		shows the availability of dark	
	whether the available Dark Fiber		fiber pairs between two or more	
	should be reserved, at the rates set		Verizon central offices, a Verizon	
	forth in Exhibit A, pending receipt		central office and a Cavalier	
	of an order for the Dark Fiber. If		central office or a Verizon end	
	Cavalier submits a Dark Fiber		office and the premises of a	
	Inquiry to Verizon concerning the		Customer, shows whether or not	
	availability of one or more pairs of		such pairs are defective, shows	
	dark fiber on a route where fiber		whether or not such pairs have	
	exists, but pairs of dark fiber are not		been used by Verizon for	
	presently available, then upon		emergency restoration activity	
	written request by Cavalier, Verizon		and tests the transmission	
	shall place Cavalier's inquiry in		characteristics of Verizon dark	
	queue for a period of two (2) years		fiber pairs. If a field survey	
	and will provide Cavalier with		shows that a Dark Fiber Loop or	
	written noticed within thirty (30)		Dark Fiber IOF is available,	
	days if any pairs of dark fiber		Cavalier may reserve the Dark	
	become available along that route.		Fiber Loop or Dark Fiber IOF, as	
	Upon written request by Cavalier,		applicable, for ten (10) Business	
	Verizon shall extend the time for		Days from receipt of Verizon's	
	holding a request in queue by an		field survey results. If Cavalier	
	additional two (2) years.		submits an order for access to	
			such Dark Fiber Loop or Dark	
	11.2.15.5 - Upon request, and		Fiber IOF after passage of the	
	subject to time and material charges		foregoing ten (10) Business Day	
	to be quoted by Verizon, Verizon		reservation period, Verizon does	
	shall provide to Cavalier the		not guarantee or warrant the Dark	
	following information: (i)Within 10		Fiber Loop or Dark Fiber IOF	
	(ten) business days after written		will be available when Verizon	
	request by Cavalier, for each		receives such order, and Cavalier	
	specified local access and transport		assumes all risk that the Dark	

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	area (LATA) in which Verizon and		Fiber Loop or Dark Fiber IOF	
	Cavalier are both certified to		will not be available. Verizon	
	provide service, Verizon shall		shall perform a field survey	
	provide Cavalier with a map that:		subject to a negotiated interval. If	
	(i) shows the location of each		Cavalier submits an order for a	
Ī	Verizon central office (including		dark fiber pair without first	
	tandems, end offices, and remotes),		obtaining the results of a field	
	(ii) indicates in a straight-line, dot-		survey of such pair, Cavalier	
	to-dot format, all existing routes for		assumes all risk that the pair will	
	dark fiber connecting any central		not be compatible with Cavalier's	
	office with any other central office,		equipment, including, but not	:
	with an emphasis on connectivity as		limited to, order cancellation	
	opposed to the strict geographic		charges.	
	accuracy or specificity of the exact			
	fiber route, and (iii) indicates where			
	Verizon plans to build fiber in the			
	next three (3) years. Use of			
	information provided by Verizon			
	pursuant to this provision shall be			
	limited to Cavalier's engineering			
	and operations personnel.			
	Cavalier's marketing personnel			
	shall not be permitted access to, or			
	use of, this information. This			
	provision is intended to reflect more			
	closely the practices of fiber			
	vendors who provide this type of			
	information without charge and			
	immediately upon demand. (ii) A		1	
	joint field survey, upon Cavalier's		1	,
	written agreement to pay the costs			
	of a joint field survey, Verizon shall			
	then within ten (10) business days			
	perform a joint field survey, and			
	Cavalier shall pay the estimated cost			
	of Verizon's time and materials plus			
	any additional costs incurred by			
	Verizon that were not reasonably			

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	foreseeable at the time that Verizon			
	provided its estimate of the survey's			
	cost. The joint field survey shall		į	
	show the availability of dark fiber	•		
	pairs between two or more Verizon			
	central offices, a Verizon central			
	office and another central office or a			
	Verizon end office and the premises			
	of a Customer, shows whether or			
	not such pairs are defective, shows			
	whether or not such pairs have been			
	used by Verizon for emergency			
	restoration activity and tests the			
	transmission characteristics of			
	Verizon dark fiber pairs. Prior to			
	performing such a field survey,			
	upon Cavalier's written request,			
	Verizon shall within five (5)			
	business days provide Cavalier with			
	a binding estimate of the cost of			
	Verizon's time and materials to			
	perform the joint field survey with			
	Cavalier. If a field survey shows			
	that a Dark Fiber Loop or Dark			
	Fiber IOF is available, Cavalier may			
	reserve the Dark Fiber Loop or Dark			
	Fiber IOF, as applicable, for ten			
	(10) Business Days from receipt of			
	Verizon's field survey results. If			
	Cavalier submits an order for access			
	to such Dark Fiber Loop or Dark			
	Fiber IOF after passage of the			
	foregoing ten (10) Business Day			
	reservation period, Verizon does not			
	guarantee or warrant the Dark Fiber			
	Loop or Dark Fiber IOF will be			
	available when Verizon receives			
	such order, and Cavalier assumes all			

# CC DOCKET NO. 02-359 CEVALIER V. VERIZON CEVALIER V. VERIZON

the costs of unbundling a copper	shall, as and to the extent required		11.4.2 - For a central offices where	
IDLC are likely to be higher than	Loop Carrier ("IDLC"), Verizon			
Moreover, the costs of unbundling	provisioned via Integrated Digital		and collocation augments.	
studies to support its rate proposal.	4-Wire Analog loop currently	the circumstances.	parallel provisioning of dark fiber	
Cavalier has not provided any cost	10 golsnA 51iW-S & To gnilbandau	the chosen method depending on	nzeq to develop a method for the	
	provide narrowband services,	used internally by Cavalier, with	generally the process that the parties	
lines 16-18).	Cavalier-requests, in order to	multiple switch-hosting process	loop carrier (IDLC), to follow	
(Albert Panel Direct, page 25,	Wire Center. In addition, if	through a method like the	served through integrated digital	petition? (§ 11.4)
with Verizon's legal obligations.	for Loops terminating in that	Florida Digital Networks, or	nupnuqjeq secess to joobs ot jiues	Virginia arbitration
Cavalier with a loop in accordance	each of Verizon's Wire Centers	brocess used by BellSouth and	jointly test and develop a method of	as proposed in Cavalier's
customer, Verizon will provide	Cavalier access to its Loops at	method like the hairpin/nail-up	II.4.1 - Cavalier and Verizon will	IDLC loop unbundling,
unbundled loop for a particular	bivorq llada nozirəV 6.7.11	loops served on IDLC, through a		limited trial to explore
seeks access to an IDLC-served		sponid unbundled access to	Digital Loop Carrier	agreement require a
Verizon proposes that if Cavalier	11.4 - No proposed language.	Cavalier believes that Verizon	11.4 - Loops Served by Integrated	Issue C14: Should the
acitored di tody conouna monimo/	control become of Att		To Paragraph 1	17 (13 713 1
			dark fiber.	
]			uncertainty about the availability of	
			leave either party with doubt or	
			sniney process described above	
			dark fiber, if the maps or field	
			disputes about the availability of	
			alternative means of resolving any	
	5 1 1		in good faith to devise a viable,	
			The parties also agree to negotiate	
			charges.	
			limited to, order cancellation	
	j		equipment, including, but not	
			not be compatible with Cavalier's	
			assumes all risk that the pair will	
			survey of such pair, Cavalier	
			first obtaining the results of a field	
			order for a dark fiber pair without	
			interval. If Cavalier submits an	
			field survey subject to a negotiated	
			available. Verizon shall perform a	
	}		Dark Fiber IOF will not be	
			risk that the Dark Fiber Loop or	
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
VERIZON RATIONALE	AEBISON BROBOSED	CAVALIER RATIONALE	CAVALIER PROPOSED	DISPUTED ISSUES
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DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
DISTOTED ISSUES	CONTRACT LANGUAGE	CAVALIER RATIONALE	CONTRACT LANGUAGE	VERGEONIGIE
	Cavalier seeks access to a limited		by Applicable Law, provide	loop. (Albert Panel Direct, page
	number of lines served by IDLC,		Cavalier unbundled access to a	26, line 23 to page 27, line 3).
	the new trial method to be tested		loop capable of providing voice-	20, time 22 to page 27, time 2).
	will be a "side-door," "hairpin," or		grade service to the end user	The Commission gives incumbents
	"nail-up" connection, used to		served by IDLC, by, moving the	the option of fulfilling their
	provide a direct digital connection		requested Loop(s) to a physical	unbundling obligations by
•	from individual unbundled loops to		Loop(s) or to a Universal Digital	"provid[ing] requesting carriers
	Cavalier.		Loop Carrier Loop(s), at the rates	access to a transmission path" to
	Cavanor.		set forth in Exhibit A . In the	customers served by IDLC loops.
	11.4.3 - For central offices where		event a physical Loop(s) or a	At the incumbent's option, it can
	Cavalier seeks access to a larger		Universal Digital Loop Carrier	provide access through 1) a spare
	number of lines served by IDLC,		Loop(s) is not available, the	copper facility, or 2) a UDLC
	the new trial method to be tested		Engineering Query rate,	system, or 3) other "technically
	will be multiple switch hosting, or		Engineering Work Order rate and	feasible methods of unbundled
	grooming of the integrated loops,		Time and Materials charges set	access." Triennial Review Order
	such that discrete groups of		forth in Exhibit A shall apply in	297. (Albert Panel Rebuttal, page
	multiplexed loops may be assigned		addition to the recurring and	13, lines 23-25; page 14, lines 1-
	to transmission facilities, or the		nonrecurring charges set forth in	3).
	termination of loops to integrated		Exhibit A for the loop type	
	network access systems. One or		ordered by Cavalier.	Under Verizon's Proposed Section
	more of these methods will be used		Notwithstanding anything to the	11.7.6, attached as Exhibit A,
	to provide a direct digital		contrary in this Agreement,	Verizon will provide these loops
	connection from individual		standard provisioning intervals	consistent with the requirements of
	unbundled loops to Cavalier.		shall not apply to Loops provided	the Triennial Review Order.
	•		under this Section 11.7.6.	Specifically, when Verizon
	11.4.4 - Each party will bear its		Verizon's performance in	receives a request for an unbundled
	own, reasonable costs incurred in		connection with such Loops shall	2-wire analog loop for a customer
	developing methods of unbundled		not be subject to any performance	served by IDLC, Verizon checks to
	access to lines served by IDLC.		measurements, remedies and the	see whether the customer can be
	Within sixty (60) days after		like under this Agreement, and/or,	served by a spare loop that is not
	execution of this Agreement, the		except as otherwise required by	IDLC (that is, Universal Digital
	parties will meet and specify the		Applicable Law, under any FCC	Loop Carrier ("UDLC") or
	initial sites where each method of		or Commission approved carrier-	copper). If such a spare loop is
	unbundled access to loops or lines		to-carrier performance assurance	available, it is used. If such a loop
	served by IDLC will be tested, and		guidelines, plan or the like.	is not available, however, Verizon
	the technical parameters for such			checks to see whether it can
	tests. Within 60 (sixty) days after			rearrange loops among its
	that initial meeting, the parties will		1	customers to make a non-IDLC

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	meet and test the unbundling			loop available. (This process is
	method developed in the initial			called a Line and Station Transfer.)
	meeting,			If suitable loop facilities are still
				unavailable, the CLEC may
	11.4.5 - If the test of a particular			request that Verizon construct
	unbundling method is successful,			additional unbundled-able loop
	then within 60 (sixty) days after the			facilities. When this occurs,
	meeting to test that particular			Verizon will initiate an engineering
	unbundling method, Verizon and			job to construct additional facilities
	Cavalier will meet to develop the			to provide either a copper loop or a
	procedures to implement the use of			UDLC loop. (Albert Panel
	that particular unbundling process			Rebuttal, page 14, lines 10-20).
	for IDLC loops or lines on a fully			
	available, commercial basis under			The rates that Verizon proposes to
	the same rates, terms, and			charge - Line and Station Transfer,
	conditions as an unbundled loop			Engineering Query, Engineering
	provisioned over copper. At this			Work Order, and Time and
	meeting, he parties shall discuss any			Materials charges – are the same or
	technical, operational, or economic			lower than the rates that were
	limitations that may apply to the			included as part of Verizon's
	unbundling of loops or lines served			section 271 application in Virginia.
	by IDLC. If the test of a particular			(Albert Panel Rebuttal, page 15,
	unbundling method is not			lines 4-6).
	successful, then Verizon and			
	Cavalier will meet within thirty (30)			Roughly 1 percent of Verizon's
	days after the unsuccessful			working access lines in Virginia
	conclusion of testing to assess			are located at an outside plant
	whether any other technically			terminal where only loops on
1	feasible method should be tested.			IDLC are available (e.g., copper
				loops or universal digital loop
	11.4.6 - If the parties agree that such			carrier loops are not available).
	other technically feasible method			(Albert Panel Rebuttal, page 15,
	should be tested, then the parties			lines 10-12).
1	will schedule another initial meeting			
	within another sixty (60) days			Verizon's network design
	thereafter, and another test date			guidelines require that when
	within sixty (60) days thereafter. If			additional loop capacity is
	the later-tested method is			constructed, either copper or

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	successful, then the parties will			UDLC must be deployed in
	schedule an implementation			locations where IDLC is deployed.
	meeting within sixty (60) days after			The practice reduces the chance
	the testing meeting. Alternatively,			that, in the future, a customer
	if the later-tested method is			served by IDLC cannot also be
	unsuccessful, then the parties will			served by UDLC or copper.
1	schedule another reassessment			(Albert Panel Rebuttal, page 15,
	meeting within thirty (30) days after			lines 20-23).
1	the testing meeting.			,
İ				Cavalier's concerns about rejected
	i			orders are now moot because the
1				Triennial Review Order provides
1	}			new guidance about an
1				incumbent's obligation when a
				customer is served with IDLC
				technology. (Albert Panel
1				Rebuttal, page 17, lines 12-14).
				, F. G ,
İ			-	Verizon's Loop Facilities
				Assignment Controls (LFACs)
			***	system includes an inventory of
				loop facilities available to serve a
				particular customer. Verizon
1				provides Cavalier non-
				discriminatory access to
***************************************				information in this system as part
				of its mechanized loop
			A-Para-	qualification process. In fact, the
			1	Commission acknowledges that
			-	Verizon provides non-
				discriminatory access to LFACS in
				the Virginia § 271 Order (¶¶ 29,
				34). (Albert Panel Rebuttal, page
				17, lines 18-24).
				17, unes 10-24).
				It makes no sense for Verizon to
				spend millions of dollars to trial
				and potentially develop an
	<u> </u>		L	1 and potentially develop an

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	additional approach that would be substantially more expensive than providing additional copper loops or UDLC loops. Hairpin/nailup is not cost-justifiable. (Albert Panel Rebuttal, page 18, lines 4-16).  Multiple switch hosting used to provide UNE loops, however, would involve connecting individual GR-303 IDLC systems to the digital switches of multiple carriers. This particular configuration and application of the GR-303 multiple switch hosting capability (in a multiple carrier environment), where an individual Verizon IDLC system would be simultaneously connected to digital switches of multiple carriers, is not currently technically feasible due to unresolved issues associated with network reliability and network security. (Albert Panel Rebuttal, page 18, line 26 to page 19, lines 1-6).
				Cavalier proposes a sixty day trial, but sixty days is a grossly insufficient amount of time to implement a trial in which Verizon must develop new processes, purchase, engineer, and install new hardware and software, and implement operations support system changes. Cavalier's proposed timeframe would also

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	violate the Change Control requirements for customer notifications, and it would not allow for time for necessary field force methods, procedures, and training to take place. By proposing a sixty-day trial, Cavalier shows that it has no idea how complicated its IDLC unbundling proposals are. (Albert Panel Rebuttal, page 20, lines 4-11).
Issue C16: Should a unified engineering and make-ready process apply for pole attachments? (§ 16.0)	16.0 - ACCESS TO RIGHTS-OF-WAY - SECTION 251(b)(4)  16.1 - To the extent required by Applicable Law and where facilities are available, each Party ("Licensor") shall provide the other Party ("Licensee") access for purposes of making attachments to the poles, ducts, rights-of-way and conduits it owns or controls, pursuant to any existing or future license agreement between the Parties. Such access shall be in conformance with 47 U.S.C. § 224 and on terms, conditions and prices comparable to those offered to any other entity pursuant to each Party's applicable Tariffs (including generally available license agreements).  16.2 - Within ninety (90) days after execution of this Agreement, and notwithstanding the provisions of any generally available license	Cavalier believes that a single engineering and make-ready contractor should replace the inefficient and costly system of undergoing multiple rounds of engineering and make-ready work on a single stretch of poles.	16.0 - ACCESS TO RIGHTS-OF-WAY — SECTION 251(B)(4)  To the extent required by Applicable Law and where facilities are available, each Party ("Licensor") shall provide the other Party ("Licensee") access for purposes of making attachments to the poles, ducts, rights-of-way and conduits it owns or controls, pursuant to any existing or future license agreement between the Parties. Such access shall be in conformance with 47 U.S.C. § 224 and on terms, conditions and prices comparable to those offered to any other entity pursuant to each Party's applicable Tariffs (including generally available license agreements).	Cavalier proposes a complicated and expensive overhaul of a process that Cavalier hardly ever uses and to which no one else in Virginia objects. (Young Direct, page 7, lines 4-6; page 8, lines 14-16). Under Cavalier's proposal, Verizon would be "primarily responsible" for negotiating with all other pole attachers in Virginia in order to modify their existing license agreements and allow a third party to perform make-ready work on their facilities. (Young Direct, Page 6, lines 21-23; page 7, lines 6-9). Nothing in the Act requires Verizon to act as project coordinator for all pole attachers in Virginia. (Young Direct, page 7, lines 8-9).  Verizon proposes to continue the same pole attachment process approved by the Virginia SCC and the Commission in Verizon's section 271 application in Virginia.

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	agreement, or any license agreement			(Young Direct, page 2, lines 4-6).
	executed between Cavalier and			
	Verizon, Verizon and Cavalier will			If a new process were needed, it
	establish a new permitting and			would be best developed in an
	make-ready process for attaching to			industry forum. (Young Direct,
	utility poles owned by Verizon and			page 7, lines 13-14).
	other utilities (with the term			
	"utilities" having the same meaning			Cavalier has not invited Verizon to
	as under 47 U.S.C. § 224), under			a meeting to discuss pole
	which a single contractor will			attachment issues in over three
	engineer the permit and a single			years (Young Rebuttal, Page 3,
	contractor will perform the make-			Lines 17-20).
	ready work required under the			
	permit. The single contractor may			Cavalier has not submitted a single
	or may not perform both tasks.			pole attachment application to
				Verizon in over two years. (Young
	16.2.1 - This new permitting			Rebuttal, Page 4, lines 8-11).
	process may require the agreement			ļ
	of other attachers to allow a single			
	entity to perform either or both of			
	the engineering and make-ready			
	work on other parties' attachments			
	to the poles. Verizon will use its			İ
	best efforts to seek the concurrence			1
	of other attachers to participate in,			
	and agree to, the new permitting			
	process for attaching fiber-optic			
	cable, or other facilities and			
	equipment, to utility poles owned by			
	Verizon and other utilities.			
			1	
	16.2.2 - As part of the development			
	of this new permitting process,			
	Verizon will diligently review its			
	pole attachment agreements and		1	
	joint use agreements with other		1	
	parties and use its best efforts to			
	exercise any rights to implement, or			

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	achieve concurrence with, the new			
	permitting and make-ready process.			
	Cavalier's input and assistance will			
	be important during the ultimate			
	implementation phase of the new		]	
	make-ready process, subject to			
	Verizon's responsibility, as pole		-	
	owner, for managing and			
	maintaining its poles, and			
	coordinating the overall attachment			
	process. However, in the initial			
	stages of the process, to maximize			
	the chances that other parties			
	attached to the poles will not object			
	to the concept of a single			
	engineering or make-ready		1	
	contractor, Verizon will be			
	primarily responsible for meeting			
	with, and seeking the concurrence			
	of, other parties attached to the			
	poles, and endeavoring to			
	implement the new permitting and			
	make-ready process.			
	16.2.3 - If the circumstances			
	warrant, then Verizon may request			
	indemnification from Cavalier of			
	risks or costs incurred as a result of		1	
	obtaining or requiring agreement			
	with the new permitting and make-			
	ready process from the other parties			
	attached to the poles.			
•	and points			
	16.2.4 - For poles that Verizon owns			
	and poles that other entities own,			
	Verizon will use its best efforts to			
	identify and contract with a single		1	
	contractor to perform all		T. chi	
	contractor to perform an			<u> </u>

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	engineering work and all make-			
	ready work in both the power			
1	supply space (if any) and the			
	communications space on the poles.			
	However, the parties recognize that			
	it may prove more cost-effective for			
	separate contractors to perform the			
	engineering work and the make-			
	ready work, or for separate			
	contractors to perform the make-			
	ready work in the power supply		ļ	
	space (if any) and the			
	communications space on the poles.		1	
	16.2.5 - Both parties recognize that			
	obtaining or requiring the agreement			
	of other parties attached to the poles			
	to allow the engineering of			
	rearrangements to those parties'			
	facilities by another entity may be			
	more problematic than obtaining or			
	requiring the agreement of those			
	parties to the performance of make-			
	ready work by another entity.			
	However, both Cavalier and			
	Verizon will use their respective best efforts to resolve any such			
	issues.			
	issues.			
	16.2.6 - As part of the new			
	permitting and make-ready process,			
	Verizon will use its best efforts in			
	working with Cavalier to define the	!		
1	power-related and			
	telecommunications-related aerial	:		
	make-ready requirements for			
	Cavalier's attachments to poles			
	owned by Verizon, and to poles that			

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
ļ	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	are owned by other entities and hold			
	Verizon pole attachments.			
:	•			
	(a) With respect to make-			
	ready engineering work, the work			
	performed by the single engineering			
	contractor will include specification			
	of the following: attachment height			
	and side of pole (neutral side or not)			
	of existing attachments, the changes			
	needed in the power space to make			
	the pole ready for Cavalier's		1	
	attachment (using the requirements			
	specified below), the changes need			
	to each telecommunications			
	attachment to make the pole ready			
	for Cavalier's attachment (using the			
	same requirements specified below),			
	the attachment height and side of			
	pole (neutral side or not) of existing			
	attachments after make-ready work			
	is complete, the same information			
	for Cavalier's attachment (after			
	make-ready work is complete), the			
	use of extension arms, the required			
	guys and anchors, the required			
	bonding, the required tree trimming,			İ
	a description of all existing			
	violations of applicable safety and			
	engineering requirements, and			
	changes that are needed to correct			
	existing safety or engineering			
	requirements even if Cavalier were			
	not to attach to the pole.			
1	(b) With respect to make-			
	ready construction, the work			
	performed by the single			

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
• •	construction contractor will include			
	the following: all power-related			
	make-ready construction, all		1	
	telecommunications-related make-		İ	
	ready construction, and			
	conformance to a completion			
	schedule for each segment of		[	
	network. The single construction		1	
	contractor will also provide a cost			
	estimate, and may perform, the			
	following: any incremental			
	underground construction required			
	or requested, and the installation of			
	Cavalier's strand and fiber (aerial			
	and underground).			
	16.2.7 - For the new permitting and			
	make-ready process, the design			
	requirements are as follows:			
	comply with all applicable National			
	Electrical Safety Code (NESC)			
	requirements, comply with all			
	applicable National Electric Code			
	(NEC) requirements, comply with			
	all applicable BellCore "Blue Book"			
	specifications, comply with all			
	applicable industry safety practices		1	
	and regulations, comply with all			
	proper and applicable requirements			
	of Cavalier's Outside Plant			
	Handbook or outside plant			
	guidelines (where not in conflict			
	with other requirements), comply			
	with all proper and applicable			
	Verizon operational guidelines,			
	comply with all proper and			
	applicable operational guidelines of			1
	any other pole owner, comply with			

DISPUTED ISSUES	CAVALIER PROPOSED CONTRACT LANGUAGE	CAVALIER RATIONALE	VERIZON PROPOSED CONTRACT LANGUAGE	VERIZON RATIONALE
	all proper and applicable operational guidelines of any other party attached to the poles (where not in conflict with other requirements), and avoid underground construction (with route changes considered by Cavalier upon request).			
	efforts to work with Cavalier to establish a common, required time frame to complete all permitting and make-ready work. If an approved third-party contractor (including a parent, subsidiary, or other affiliate of Verizon) is performing make-ready work, and the volume of work to be performed reasonably permits it, then the required time frame to complete all engineering and make-ready work shall be forty-five (45) days from the submission of a permit application to Verizon, unless both parties agrees in writing to a lengthier time frame.			
Issue C17: Should a new process govern proper handling of customer contacts, as proposed by Cavalier with issues 11 and 12 in its Virginia arbitration petition? (§ 18.2)	18.2 - Customer Contact, Coordinated Repair Calls and Misdirected Inquiries  18.2.1 - Each party will recognize the other party as the customer of record of all Services ordered by the other party under this Agreement. Each party shall be the single point of contact for its own Customers with regard to all services, facilities or products provided by the other	Cavalier believes that more stringent controls, and liquidated damages, are needed to address contact with retail customers.	18.2 - Customer Contact, Coordinated Repair Calls and Misdirected Inquiries  18.2.1 - Verizon will recognize Cavalier as the customer of record of all Services ordered by Cavalier under this Agreement. Cavalier shall be the single point of contact for Cavalier Customers with regard to all services, facilities or products provided by	Verizon's proposed language appropriately makes each carrier responsible for communications between its own representatives and its customers. (Smith Direct, page 15, lines 3-4).  Verizon should not be required to train its personnel about Cavalier's services. (Smith Direct, page 16, line 6).

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
3131 3123 133323	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	party directly to that party, and		Verizon to Cavalier and other	Cavalier's "non-discrimination"
	other services and products which		services and products which they	language is far too vague for
	each party's Customers wish to		wish to purchase from Cavalier or	inclusion in an interconnection
	purchase from that party or which		which they have purchased from	agreement. (Smith Direct, page
1	they have purchased from that party.		Cavalier. Communications by	16, lines 20-22).
	Communications by each party's		Cavalier Customers with regard	, ,
	Customers with regard to all		to all services, facilities or	Cavalier raises isolated instances
	services, facilities or products		products provided by Verizon to	that it claims occurred several
	provided by the other party to that		Cavalier and other services and	years ago and demonstrate why its
	party and other services and		products which they wish to	proposed language is necessary.
	products which each party's		purchase from Cavalier or which	But these isolated, unique cases -
	Customers wish to purchase from		they have purchased from	even if they occurred as Cavalier
	that party or which they have		Cavalier, shall be made to	claims – do not support the
	purchased from that party, shall be		Cavalier, and not to Verizon.	inclusion of Cavalier's language.
	made to that party, and not to the		Cavalier shall instruct Cavalier	
	other party. Each party shall		Customers that such	In any event, despite Cavalier's
	instruct its Customers that such		communications shall be directed	decision not to inform Verizon of
[ ]	communications shall be directed to		to Cavalier.	these alleged problems at the time
	that party, and not to the other party.			they supposedly occurred, Verizon
			18.2.2 - Requests by Cavalier	has taken steps to minimize the
	18.2.2 - Requests by each party's		Customers for information about	occurrence of such incidents.
	Customers for information about or		or provision of products or	(Smith Rebuttal, page 11, lines 8-
	provision of products or services		services which they wish to	<i>17</i> ).
	which they wish to purchase from		purchase from Cavalier, requests	
	that party, requests by that party's		by Cavalier Customers to change,	
	Customers to change, terminate, or		terminate, or obtain information	
	obtain information about, assistance		about, assistance in using, or	
	in using, or repair or maintenance		repair or maintenance of, products	
	of, products or services which they		or services which they have	
	have purchased from that party, and		purchased from Cavalier, and	
	inquiries by that party's Customers		inquiries by Cavalier Customers	
	concerning that party's bills,		concerning Cavalier's bills,	
	charges for that party's products or		charges for Cavalier's products or	
	services, and, if that party's		services, and, if the Cavalier	•
	Customers receive dial tone line		Customers receive dial tone line	
}	service from that party, annoyance		service from Cavalier, annoyance	}
	calls, shall be made by the that		calls, shall be made by the	
	party's Customers to that party, and		Cavalier Customers to Cavalier,	

DISPUTED ISSUES	CAVALIER PROPOSED	CAVALIER RATIONALE	VERIZON PROPOSED	VERIZON RATIONALE
	CONTRACT LANGUAGE		CONTRACT LANGUAGE	
	not to the other party.		and not to Verizon.	
	18.2.3 - Cavalier and Verizon will		18.2.3 - Cavalier and Verizon will	
+	employ the following procedures for		employ the following procedures	
İ	handling misdirected calls:		for handling misdirected repair	
			calls:	
	18.2.3.1 - Cavalier and Verizon will			
	educate their respective Customers		18.2.3.1 - Cavalier and Verizon	
	as to the correct telephone numbers		will educate their respective	
	to call in order to access their		Customers as to the correct	
	respective repair bureaus.		telephone numbers to call in order	
			to access their respective repair	
	18.2.3.2 - To the extent Party A is		bureaus.	
1	identifiable as the correct provider		-	
	of service to Customers that make		18.2.3.2 - To the extent Party A is	
	misdirected repair calls to Party B,		identifiable as the correct	
1	Party B will immediately refer the		provider of service to Customers	
	Customers to the telephone number		that make misdirected repair calls	
-	provided by Party A, or to an		to Party B, Party B will	
	information source that can provide		immediately refer the Customers	
	the telephone number of Party A, in		to the telephone number provided	
	a courteous manner and at no		by Party A, or to an information	
	charge. In responding to		source that can provide the	
	misdirected repair calls, neither		telephone number of Party A, in a	
!	Party shall make disparaging		courteous manner and at no	
	remarks about the other Party, its		charge. In responding to	
	services, rates, or service quality.		misdirected repair calls, neither	
			Party shall make disparaging	
	18.2.3.3 - Cavalier and Verizon will		remarks about the other Party, its	
	provide their respective repair		services, rates, or service quality.	
	contact numbers to one another on a			
	reciprocal basis.		18.2.3.3 - Cavalier and Verizon	
	_		will provide their respective	
	18.2.3.4 - If either party receives or		repair contact numbers to one	
	responds to an inquiry from a		another on a reciprocal basis.	
	Customer of the other party, or a			
	prospective Customer of the other		18.2.4 - In addition to section	
1	party, then the party receiving that		18.2.3 addressing misdirected	